



Buyer Profile and
Business Identification
Worksheet

Buyer's Name _____ Date _____

Contact Information

Name _____
Address _____
City _____ State _____ Zip code _____
E-mail address _____
Phone number _____ Fax _____
Preferred way to reach you _____

Work Experience

Financial Information

Preferred price range of business from \$ _____ to \$ _____

Total available for down payment \$ _____

Personal draw required (annual) \$ _____

Source of funds:

Cash in banks \$ _____

Equity in real estate \$ _____

Marketable securities \$ _____

401K etc. \$ _____

Family \$ _____

Investors \$ _____

Other \$ _____

Your net worth \$ _____

Have you ever filed bankruptcy? _____ Y _____ N

Will you require financing? _____ Y _____ N

If yes what amount \$ _____

Businesses You Are Interested In

List below the businesses you have considered when thinking about your future. These may include businesses you have worked in and liked, pictured owning, or discussed with others.

1 _____

2 _____

3 _____

4 _____

5 _____

6 _____

7 _____

8 _____

Signature _____ Date _____